

Commercial Flexibility

Service Overview

Financing a new project will always present challenges to your business, regardless of the investment size.

Ensign recognise these challenges, providing service options to reduce commercial barriers which can delay your project, and slow you down in reaching your corporate goals.

Our understanding of our clients challenges, alongside our commercial flexibility, are primary reasons we are selected as partner of choice for many.

The Right Model

It's important to us that you select the model that best suits your business needs. In fact, it's a critical factor in measuring our relationship success.

As part of the commercial negotiation process, we will explore each of the options available to you, working closely with your teams to ensure you select the finance option that meets your needs today, and for the future.

Options Reviewed

Capital expenditure presents you with the most common purchase route, where Ensign deliver the project and you pay in full for your solution.

Capex with Financing is as a standard Capex project however Ensign can provide you with competitive financing arrangements to spread your costs.

Ensign As-A-Service moves you to an Operating Expenditure model for when Capex isn't an option and maximum payment spread is the most attractive solution.



Capital Expenditure

Traditional option for a clean purchase, and a great option for companies with year-on-year budgets for technical services growth, maintenance and innovation.



Financed Capex

Competitive finance from Ensign to spread your project costs, so your day-to-day cashflow become more manageable.



Ensign As A Service

The best option if you do not want to incur upfront costs for product and licencing, nor the ongoing costs for maintenance and upgrades.

KEY BENEFITS

- **Flexible Finance Options** to suit your needs as every business is different
- **CAPEX** commercials settled upon project completion
- **FINANCED CAPEX** more flexible than standard capex
- **AS A SERVICE** longest spread option with capex costs removed
- **Impartial Advice** we're an extension of your team, we work hard to get the right deal

GET IN TOUCH WITH US TO DISCUSS YOUR REQUIREMENTS